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To whom this may concern,

Alain Quesnel has worked at Argos Software for a year beginning in the fall of 1999. He held the position of Product Manager within the development team of our Windows product. This is a very large project, which uses Delphi C/S as a front-end and Microsoft SQL Server 7 as a back-end. His duties included:

- Database analysis and design
- GUI interface design
- Analysis, design and coding of Delphi software components
- Analysis of customer's needs
- Assignment and follow-up of programming tasks to programmers
- Analysis, design and coding of stored procedures and triggers on SQL Server
- One on one mentoring of programmers on Delphi and SQL Server stored procedures
- Classroom training of the programming team on topics such as stored procedures, Delphi programming. Writing Delphi components
- Creation of training materials for the above
- Lecturing at user training sessions (users of our product)

I strongly believe that Alain would be an asset to any software development team.

If you have any further questions, please feel free to contact me.

A handwritten signature in cursive script that reads "Dave Yost".

Dave Yost

Senior Product Manager  
Argos Software